Prevention Rate Setting Update

Vanessa Barnes and Lori Langdeaux

Rate Setting Overview

Process and Methodology

- Guidehouse Contract August 2025 – March 2026
- Four prevention stakeholder meetings
- Data Sources:
  - Cost Reports
  - National BLS
  - Wage Surveys

Goals

- Market competitiveness
- Recruitment & retention pressures
- Internal equity considerations
- Financial sustainability review
- Commitment to data-driven compensation strategy

Final Rate Review

- Key points:
  - One consistent rate across all 6 CSAP strategies
  - Admin costs and professional development time are grouped into the rate
  - Using BLS National 75th

	Current Rate	New Rate	Percent Change
Information Dissemination	$12.75	$17.23	↑ 35%
Education	$12.75	$17.23	↑ 35%
Community Based	$13.75	$17.23	↑ 25%
Environmental	$12.00	$17.23	↑ 44%
Problem Identification and Referral	$15.00	$17.23	↑ 15%
Alternatives	$12.00	$17.23	↑ 44%

Overall rate change: 13%

*Disclaimer: The rate adjustments presented reflect the recommendations resulting from the formal rate review process. FY27 contracts will be implemented with 100% of the new rate methodology with account for historical utilization of contracts. FY27 contracts will be issued with 100% of rate methodology at 102% utilization.

Information Used to Calculate Flat 15-Minute Rate

Factors used to calculate the flat 15-minute rate include

Direct Care Costs

Cost for Direct Care Staff

- Wages
  - (based on 75% national rate)
- Benefits
- Productivity Adjustment

Cost for Supervision Staff

- Wages
  - (based on 75% national rate)
- Benefits
- Productivity Adjustment

+

Indirect Care Costs

Administrative Costs

Are costs associated with operating the facility, administrative employees' salaries, licenses, property tax, building and maintenance costs.

Program Support

Include personnel and non-personnel supply costs associated with service delivery

=

Service Rate Per Unit

System Enhancements

Transition from Mosaix into STARS PRISM (Prevention Reporting and Invoice System Management)

Estimated completion date of December 2027

- Trainings and testing will happen ahead of this date to ensure a smooth transition

Pain Points to be Addressed

- MOSAIX system does not work well during non-business hours (M-F, 8am-5pm)
- Reporting Issues
- The inability to use a copy function in the current system to recreate programs, groups, etc.
- Having to input duplicate information for the same service multiple times
- Services cannot be removed or easily edited as they are tied to historical billing and back-end coding
- Inability to "hide" old data in system making the system confusing
- Invoicing issues due to system limitations

Goals

- Increase productivity
- Improve reporting – fiscal and data
- Reduce administrative burden
- Minimize risks
  - Sustainable, state-owned system

Q&A/Open Discussion

Thank you!