GROUP CARE RATE MODEL

Developed 2014, Updated January 24, 2017

Program	Capacity	# Units	Youth	/Unit	# Bldgs	# Staff for Ratio day	# Staff for Ratio OVN
McC	43 (53 lic'd)		3	11, 16, 16	2		5 3
Sequel	32		1	32	1		4 2
Sacred Heart	16		1	16	1		2 1
Wellspring	18		1	18	1	:	3 1
NBC	18		2	8, 10	1		3 2

DRAFT 11/08/2017

Add: 1 supervisor floater for 16 hrs of day shift, 1 OVN floater for 8 hrs of OVN shift

												\$16.38/hr avg (no	Direct Care Only -			Large (32				
										Additional Hrs per FTE (2 wks		clerical, professional	Wage as % of total			beds & up)				
				Staff						vacation, 3 days sick, 30 hrs		staff, cooks,	budget, minus PR		Daily Rate -	and Small			Bed Days at	Direct Care
	# Staff for	# Staff for		OVN	Day Float	OVN Float		Total Annual	Hours -	annual trg, 52 hrs staff mtg, 56 hrs To	otal Paid Direct Care	maintenance,	expenses/Client Food	Extrapolated	Based on 90%	(Less than	Average		90%	Hours per Bed
Program	Ratio DAY	Ratio OVN	Staff Day Hours	s Hours	Supvr Hrs	Supvr Hrs	Total Daily Hours	Direct Care S	taffing	Orientation at 50% turnover Ho	ours Needed	taxes/benefits, etc)	Revenue	total expense	occupancy	32 beds)	(ALL)	Total Beds	Occupancy	Day
McC		6	3 96	5 2	4 16	5	8	144	52560	5205	57765	\$ 946,198	40.64%	\$ 2,328,244	\$ 164.83	\$ 162.39		107	14125.5	4.09
Sequel		4	2 64	1	6 16	5	8	104	37960	3760	41720	\$ 683,365	40.64%	\$ 1,681,509	\$ 159.96		\$ 191.39		10512.0	3.97
Sacred Heart		2	1 32	2	8 16	5	8	64	23360	2314	25674	\$ 420,533	40.64%	\$ 1,034,775	\$ 196.88				5256.0	4.88
Wellspring		3	1 48	3	8 16	5	8	80	29200	2892	32092	\$ 525,666	40.64%	\$ 1,293,469	\$ 218.75	\$ 210.73		54	5913.0	5.43
NBC		3	2 48	3 1	6 16	5	8	88	32120	3181	35301	\$ 578,232	40.64%	\$ 1,422,816	\$ 216.56				5913.0	5.97
			288	3 7	2 80) 4	0	480	175200		192552	\$ 2,649,509	-			-			41719.5	4.6
			75.00%	6	25.00%	5														
	Group Care	Avg pay/hr	\$13.27		\$ 17.00															

Wage cost at

Combined avg pay/hr Direct care staff & supvr 14.20 Current combined average direct care staff pay if average of direct care and direct care supervisors required to meet direct care staffing minimums and oversight.

*This is not starting pay, this is average pay for all tenures. Currently supervisors of direct care staff are salared. With FLSA they will become OT eligible.

Based on 2015 Alliance salary survey, our average direct care staff pay is \$2.18 below the central Midwest region average.

Targ Target wage is then \$16.38 for direct care staff and supervisors combined.

Overall, consensus is that when competing for staff with the private sector we are \$3.00/hr off at each level from

direct care staff with bachelor's degrees, non-degreed with experience, supervisors, RN's, therapists, case managers, etc.

Therapists, case managers, assistant directors/managers, etc, have also typically been salaried and will now be OT eligible or in need of a significant pay increase to meet the salaried, exempt criteria under FLSA.

Some of that gap in pay has been made up through us increasing pay even though we cannot afford to & that is included in the current average.

Calculated target rate with the \$2.18/hr increase as the target for the direct care & supervisors; the extrapolated target rate should then cover an increase in therapist, case manager, etc, pay.

*There are two funding options outlined, one with an overall average flat rate and one that has 2 different rates based on large programs of 32 beds or more (greater operating efficiency) and one for smaller group care programs.