

**STATE OF SOUTH DAKOTA
OFFICE OF PROCUREMENT MANAGEMENT
523 EAST CAPITOL AVENUE
PIERRE, SOUTH DAKOTA 57501-3182**

Dialectical Behavior Therapy Training & Consultation

PROPOSALS ARE DUE NO LATER THAN May 29th, 2024 BY 5:00 PM CST

RFP 10685

BUYER: Division of Behavioral Health

POC: Kirsten Blachford

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Written Responses to Offeror Questions

#	Vendor Question	Answer
1	Are there any budget limits we should not exceed for our proposal?	Proposals should include the budget needed to complete the activities and deliverables as outlined in the scope of work.
2	The contract length indicates a 9-month term of service (June 1, 2024 – May 31, 2025). The SOW (3.1.1 – 3.1.4) indicate number of trainings per year (as though this will be an ongoing contract). Could you please clarify term of service and specify expected delivery between June 1, 2024 – May 31, 2025.	The term of service for this contract will be June 1, 2021-May 31, 2025. Delivery dates of each training would be mutually agreed upon between both parties within this timeframe. There is potential for an annual contract to be developed with selected vendor.
3	Attachment B indicates training types that match the training names used by a different training organization (DBT Foundational, Skills Introduction, Skills Fundamental, DBT for Frontline Staff). Do we have to respond with that terminology, or can we name the training that TIC provides?	Please respond using the names your company has for each training. Please provide a snippet of information regarding each training to ensure understanding of what is provided within the training.
4	Please clarify the expected duration of each of the trainings named (i.e., 2-Day, 5-Day, etc.): 1) DBT Foundational 2) DBT Skills Introduction 3) DBT Skills Fundamentals 4) DBT Skills Introduction and Fundamentals 5) DBT for SUD 6) DBT for Frontline Staff	As you provide information for each of your trainings, please specify the length of the training. If the length of the training is customizable, please indicate.
5	Any trainee attending the DBT Foundational and/or any of the skills training formats, will need access to the DBT treatment manual (Cognitive Behavior Therapy for Borderline Personality Disorder), the DBT skills manuals (DBT Skills Training Manual and DBT Skills Handouts and Worksheets) or all three of the manuals. It is impossible to provide a	Please provide a quote for 25 and 50 participants to include manuals required. Alternately, a quote for the training alone can be provided and supplemented with a cost for the required manuals in quantities of 25 and 50.

	<p>quote for training including the cost of treatment manuals without a specific number of attendees. We can provide a cost for training assuming a cost for 25 attendees (minimum number of attendees) but cannot provide accurate flat rate pricing (which includes the cost of treatment manuals) for maximum attendees without making assumptions. Do you have an expected/ideal number of attendees for the trainings from which we can build an accurate quote. Alternatively, is there a different way for the treatment manuals to be provided to training attendees, outside the cost of training quotes.</p>	
6	<p>Please clarify what is meant by the word "locale" in section 4.0, number 4.2. I am not sure if "locale" refers to types of organizations expected to participate or physical locations onsite in SD</p>	<p>The word "locale" refers to South Dakota and the vendors familiarity with South Dakota service providers, specifically publicly funded services in a predominantly rural area. Vendor should include ability to provide training/consultation on site and/or virtually.</p>