

RFP #728 Questions

1. May companies from Outside USA apply for this RFP? Can we perform the tasks outside USA?

No.

2. Do vendors need to attend meetings in person?

Meetings with SD Medicaid may be held in-person or via conference call. Vendors are not required to meet with DSS or present their proposal as part of the RFP.

4. Can we submit the proposals via email?

Vendors should follow the requirements for submission of proposals outlined in Section 1.5.

3.5 Tracking claims for services provided by IHS is straightforward but we're unsure about the process for identifying claims referred by IHS. The ADA claim form does not have a place for reporting the ordering NPI or referring NPI so we don't know how that information should be captured. Does DSS have a plan for how to capture IHS referrals?

DSS, in conjunction with vendor selected, will develop processes to identify and track IHS referrals for dental services.

3.33 The only way we could report Medicaid patients as a percent of dentist caseload is if the dentist reports the number of non-Medicaid patients served. Many dental practices do not track that data and those that do track it are unlikely to report it without some kind of related incentive (e.g. if the information was being utilized as a way of qualifying a high volume Medicaid provider for enhanced reimbursement). Does DSS have a plan for how this data would be captured and utilized?

Vendors should propose a mechanism to capture data related to provider caseload. Understanding provider caseload will help DSS monitor access to dental care and assess provider capacity to serve Medicaid patients.

3.36 The IRS 1099 forms that we provide to IRS include all amounts paid to the provider for both commercial and Medicaid claim payments. We are unable to share confidential information on commercial claims payments. We could provide electronic reports to DSS which show the Medicaid payment amount included in each Medicaid provider's 1099. Is reporting the Medicaid payment amount included in each Medicaid provider's 1099 acceptable or should we check to see whether IRS would accept more than one 1099 per provider?

Vendors may provide an electronic report to DSS verifying 1099 payments. If a vendor utilizes an electronic report, in certain circumstances, the vendor may be required to provide an actual copy of the 1099 sent to the provider upon request from DSS or another federal agency.

7.0 Could DSS provide additional guidance on the types of costs that should be included in the IT/systems related portion of the PMPM?

The vendor should include costs directly attributable to the Medicaid program for ongoing automated processing of claims, payments, and reports. Included are forms, use of system hardware and supplies, maintenance of software and documentation, and personnel costs of operations control clerks, suspense and/or exception claims processing clerks, data entry operators, microfilm operators, terminal operators, peripheral equipment operators, computer operators, and claims coding clerks if the coded data is used in the claims processing, and all direct costs specifically identified to these cost objectives.

7.0 Would DSS like the cost proposal for dental care coordination and oral health education to be on a PMPM basis, or is there flexibility regarding the format of the cost proposal?

DSS prefers to receive the cost proposal for dental care coordination and oral health education as an annual cost.